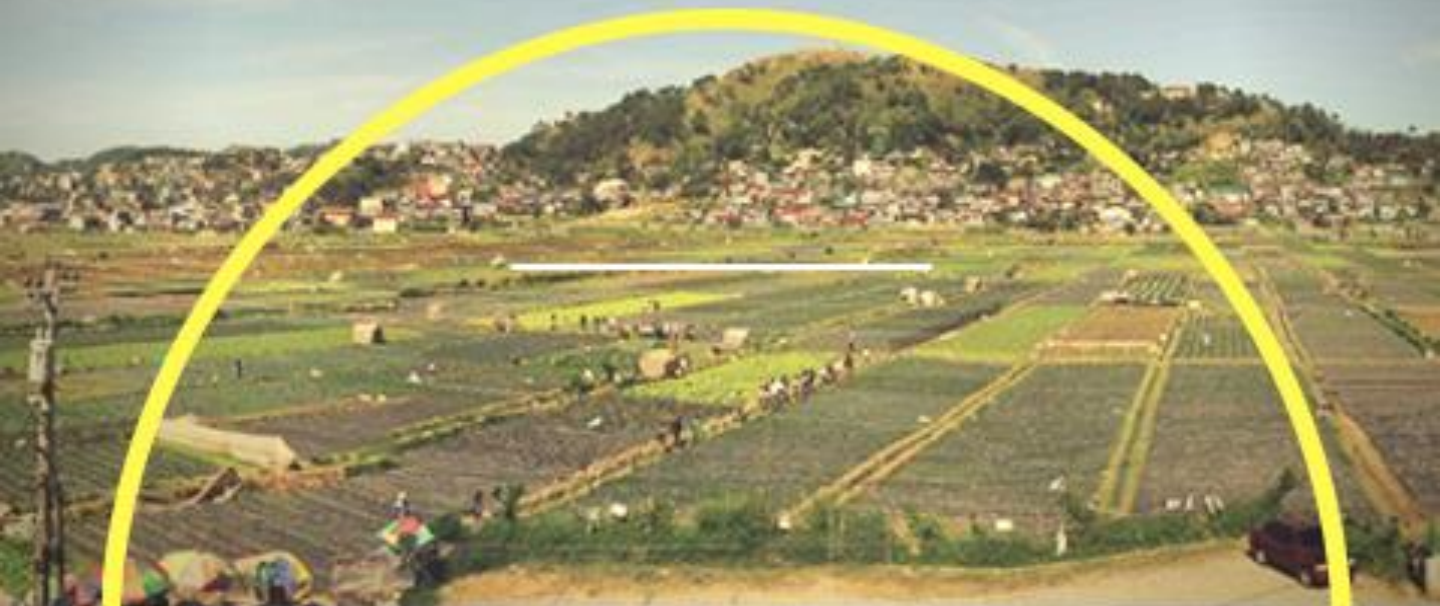


**BENGUET STATE UNIVERSITY**  
**BUSINESS AFFAIRS**



**ANNUAL REPORT**  
**2016**



**Office of the Vice President for Business Affairs**



# OUR PERFORMANCE

The Office of the Vice President for Business Affairs is the steward of partnerships and leasable properties under the Production function of the University.

The University Business Affairs (UBA) operated and managed various income generating projects and leasable properties of the University. It continued to provide quality products and services to faculty, staff and students of the university, and stakeholders.

During the year in review, UBA generated a net income of Php 6.6 M from IGPs and 19 M from leasable properties. The University had a profitability ratio (Net Profit/Gross Expenses) of 11.46% from all of its IGPs. Table 1 shows the consolidated statement of income and expenses of the IGPs, while Table 2 presents income from partnerships and leasable properties of the University.

**SILVESTRE K. ABEN**

Vice President for Business Affairs

Table 1: Consolidated Income and Expenses of IGPs for 2016\*

Project	Total Revenue	Total Operating Expenses	Net Income (Deficit)	% Return on Investment
<b>Revolving Fund 161</b>				
Bakery	7,653,704.82	5,974,018.82	1,679,686.00	28.21%
Food Processing	8,452,298.72	8,424,074.98	28,223.74	0.34%
Poultry	4,173,302.01	4,980,389.62	(807,087.61)	-16.21%
<b>TOTAL</b>	<b>20,279,305.55</b>	<b>19,378.483.42</b>	<b>900,822.13</b>	<b>4.65%</b>
<b>Revolving Fund 163</b>				
Animal Hospital	377,968.26	605,631.29	(227,663.03)	-37.59%
University Canteen 1	8,269,417.05	7,872,666.14	396,750.91	5.04%
Garments	645,235.54	353,071.85	292,163.69	82.75%
Gladiola	3,702,576.93	1,573,959.22	2,128,617.71	135.24%
Home Management	1,581,212.16	647,458.59	933,753.57	144.22%
Marketing Center	26,000,961.62	23,835,141.44	2,165,820.18	9.09%
SLS Canteen	3,753,509.39	3,701,086.67	52,422.72	1.42%
<b>TOTAL</b>	<b>44,330,509.39</b>	<b>38,589,015.20</b>	<b>5,741,865.75</b>	<b>14.88%</b>

\* Consolidated from the Detailed Statement of Financial Performance Report by the Accounting Office

# PARTNERSHIPS

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The University has strengthened and forged partnerships with various stakeholders by providing a healthy business environment where big and small businesses thrive.

# TARGETS

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The projected income from various partnerships and leasable properties are summarized in Table 2.



Table 2: Summary of IGPs and Leasable Properties as of Dec. 31, 2016\*

Description	2015 Receivables	Jan-Dec 2016 Rentals	Total Revenue	Total Collections	Total Balance
Orchidarium	15,356.13	565,807.87	581,164.00	573,831.72	7,332.28
Entrepreneur Center (km5)	157,688.86	1,580,437.51	1,738,126.37	1,394,872.54	343,253.83
Dry Goods Section	70,977.50	513,573.22	584,550.72	505,550.25	79,000.47
<b>Prime Businesses</b>					
Biomate		261,600.00	261,600.00	261,600.00	
Waterbreak		208,372.56	208,372.56	191,008.18	17,364.38
McDonalds		1,087,651.74	1,087,651.74	1,087,651.74	
Lakewood	1,451,039.23		1,451,039.23		1,451,039.23
Hapi Mami House		382,884.48	382,884.48	382,884.48	
Health 101		750,000.00	750,000.00	750,000.00	
Northern Organic Fertilizer	156,000.00		156,000.00		156,000.00
Guinipan	704,000.00	619,142.17	1,323,142.17	292,000.00	1,031,142.17
ATI-NTC		240,000.00	240,000.00	240,000.00	
Singa, Victor Sr.	350,515.36	347,733.54	698,248.90	647,733.54	230,515.36
COHECO		128,000.00	128,000.00	153,600.00	(25,600.00)
<b>School Share</b>					
TUBIGS (Marketing Center)	113,800.00	144,720.00	258,520.00		258,520.00
Betag Satellite Market		75,600.00	75,600.00	85,405.00	(9,805.00)
Sariling Sikap: Jan-Aug / Sept-Dec	111,660.00	1,243,250.40	1,354,910.40	1,211,685.06	143,225.34

Table 2 continued

Description	2015 Receivables	Jan-Dec 2016 Rentals	Total Revenue	Total Collections	Total Balance
Farmer Cooperators	37,207.50	1,412,960.00	1,450,167.50	1,397,960.00	52,207.50
Use of Facilities		366,255.00	366,255.00	366,255.00	
Parking Lots		347,998.65	347,998.65	347,998.65	
Agri-Pnoy	11,060.00		11,060.00		11,060.00
ATBI	10,500.00	140,625.00	151,125.00	140,625.00	10,500.00
Vendors	3,500.00	312,700.00	316,200.00	304,000.00	12,200.00
Lot Rentals: Balili Organic Areas		306,191.25	306,191.25	306,191.25	
Man-iib-a Vendors Association		600,000.00	600,000.00	600,000.00	
Strawberry Lot: Swamp		41,311.67	41,311.67	41,311.67	
Lot Rentals: various areas		71,208.34	71,208.34	55,500.00	15,708.34
<b>Stalls</b>					
Central Balili	61,600.00	583,067.46	644,667.46	542,055.00	102,612.46
Tabangaoen	9,189.90	264,634.61	1,222,729.25	1,168,007.25	54,722.00
Backfilled Area	3,800.00	1,218,929.25	1,222,729.25	1,168,007.25	54,722.00
Hotel Area		557,535.50	557,535.50	557,535.50	
Umbrella Type	6,350.00	389,500.00	389,500.00		
Shell Station Vendors	713,900.00	324,000.00	1,037,900.00	359,250.00	678,650.00
<b>TOTAL</b>	<b>3,998,144.48</b>	<b>15,736,469.22</b>	<b>19,718,263.70</b>	<b>15,084,917.66</b>	<b>4,633,346.04</b>